

Seattle – Home To A Thriving Biotech Community



Why Seattle for Biotech?

Established, growing community of biotech companies

World-renowned life science research institutes

Consolidated facilities & infrastructure

Strong local government support

Access to highly educated workforce

Great quality of life



- 6th largest biotech community in the nation with 55 biotech firms in Seattle & 133 in Washington State
- Leading firms include: Amgen (750 employees), ZymoGenetics (350 employees), Cell Therapeutics (255 employees)
- Local biotech-focused venture capital firms

- Strong research centers at the University of Washington and Fred Hutchinson Cancer Research Center attracting funding and driving new ideas
- Strong NIH funding (\$650 million)
 - UW ranks 1st among all public universities in NIH Funding (\$390M in 2002)
 - Fred Hutchinson ranks 1st among all research institutes in NIH Funding (\$161M in 2002)
- Expanding entrepreneurial activity driven by new technology patents from large research institutions
- 4 Nobel Prize winners in life sciences

- South Lake Union: dedicated biotech hub
 - Active private investment by Vulcan with 10 million square feet of development capacity
 - Creation of a \$15 million biotech incubator, *Accelerator*, in association with the Institute for Systems Biology
- Proximity to the University of Washington, Fred Hutchinson Cancer Research Center, Institute for Systems Biology, Amgen's Helix Research Center and other leading biotech firms - creating intersectional ties and collaboration
- Ample space for expansion
- Significant City investments in transportation and utilities

- City Zoning and Building Code changes accommodating biotech facilities
- Office of Economic Development's Business Advocate who provides permitting assistance and other support
- Sales tax exemption on facilities and tax credit on revenues for biotechnology and medical device firms
- Active professional associations that support industry growth (Washington Biotechnology & Biomedical Association, Washington Technology Center and the Technology Alliance)

- Extensive network of local universities, colleges, technical schools
- Ranks 1st in the US for residents with high school diplomas (93%); more than 36% have a BA degree

- Lively urban environment; beautiful natural surroundings
- Wide range of arts, cultural and sporting events and outdoor activities

Contact Laura Lutz, Business Development

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City of Seattle • Gregory J. Nickels, Mayor
Office of Economic Development • Jill Nishi, Director

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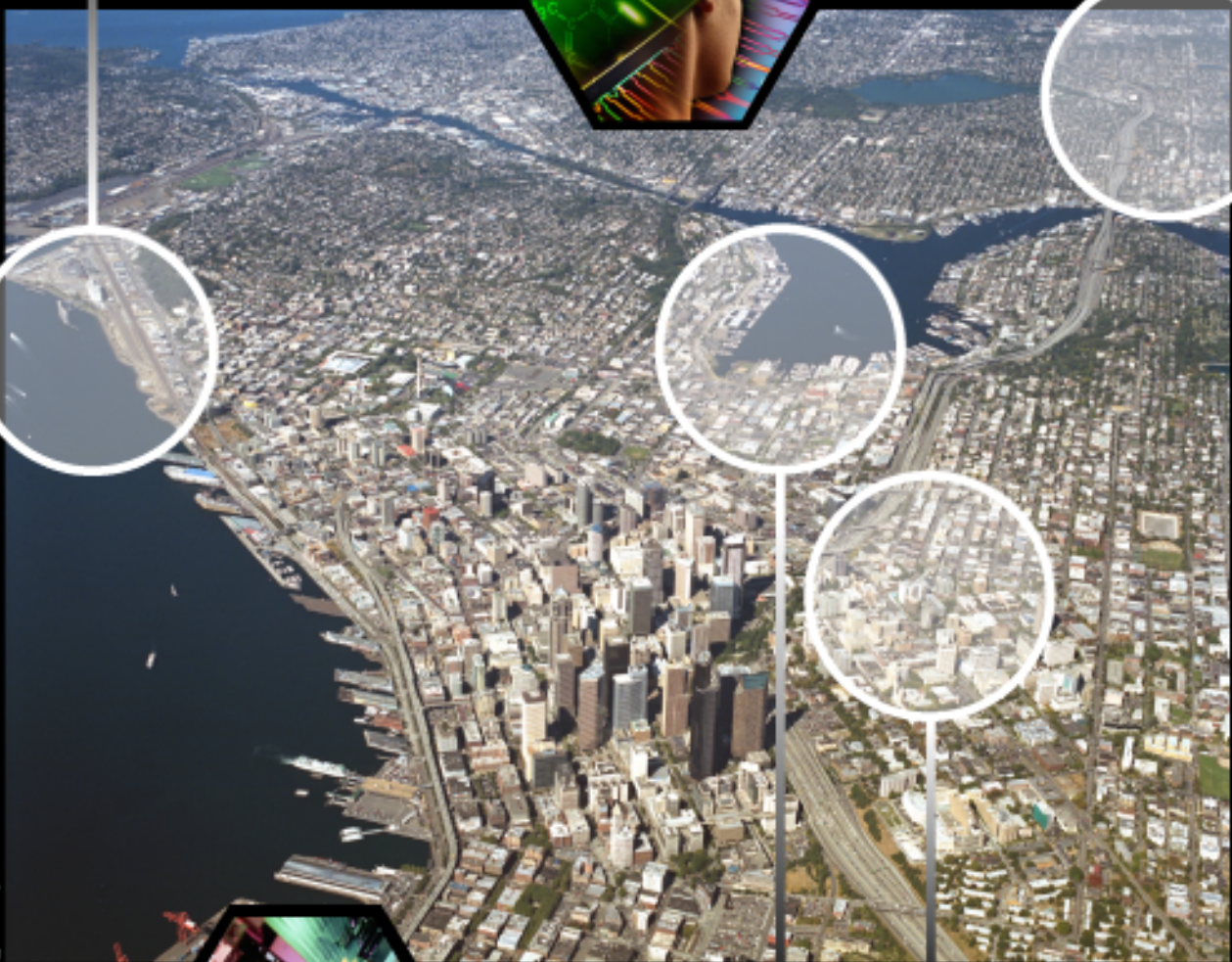
Elliott Bay

Amgen
Cell Therapeutics (CTI)
Chiron
Corus Pharma
Dendreon
Pacific Biometrics



North Lake Union / University District

Icogen
Institute for Systems Biology
PhenoPath Laboratories
Sound Pharmaceuticals
University of Washington
Medical Center



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South Lake Union

Children's Hospital and
Regional Medical Center
Fred Hutchinson Cancer Research Center
Rosetta Merck
Seattle Biomedical Research Institute
ZymoGenetics
UW Medical Center



First Hill

Benaroya Research Institute
Corixa
Pacific Northwest Research Institute
Targeted Genetics
Xcyte Therapies



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